

Jun De Fu Trade Co. Ltd

SOFT CORPORATE OFFER

We **LLC "FUEL TECHNOLOGIES COMPANY"** are operating under a legal contract and the official mandate of Refinery and End-Seller/Producer. Our teams are committed to ensuring a smooth and trustworthy collaboration.

ORIGIN: KAZAKHSTAN
INCOTERMS: FOB / CIF/ TTO/ TTV/ TTT
LOADING PORT: ROTTERDAM/ HOUSTON/ ASIAN
PORTS PAYMENT TERMS: T/T TRANSFER SBLC,
MT103.
INSPECTION: SGS, CIQ OR SIMILAR

EN59010PPM/50PPM

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM
300.000 MT MONTHLY
CIF PRICES:
FOB PRICES:

AVIATIONJETFUEL (JETA1)

LIFTABLE QUANTITY: 1,000.000 BBLs ROLL OVER TO 3,000.000 BBLs
MONTHLY CIF PRICES:
FOB PRICES:

HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)

LIFTABLE QUANTITY: 50.000 METRIC TONS
FOB PRICES:
CIF PRICES:

LIQUEFIEDNATURALGAS (LNG)

LIFTABLE QUANTITY: 50.000 METRIC TONS
CIF PRICES:
FOB PRICES:



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LIQUEFIED PETROLEUM GAS (LPG)

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES:

FOB PRICES:

KAZAKHSTAN PETCOKE

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES:

UREAN46

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES:

KAZAKHSTAN East Siberia-Pacific Ocean (ESPO)

LIFTABLE QUANTITY: 1,000.000 BBLs ROLL OVER TO 3,000.000 BBLs

MONTHLY CIF PRICES:

FOB PRICES:

LIGHT CYCLE OIL (LCO)

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES:

FOB PRICES:

VIRGIN D2 FUEL OIL

LIFTABLE QUANTITY: 50.000 METRIC TONS

CIF PRICES:

FOB PRICES:

AVIATION KEROSENE COLONIAL GRADE 54JET FUEL (JP54)

LIFTABLE QUANTITY: 1,000.000 BBLs

CIF PRICES:



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BITUMEN

LIFTABLE QUANTITY: 50.000 METRIC TONS

FOB PRICES:

CIF PRICES:

VIRGIN OIL FUEL (D6

LIFTABLE QUANTITY: 100 000 000 GALLONS

CIF PRICES:

FOB PRICES:

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.
2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
- 4 Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. This is applicable only for 1st shipment, Buyer And Seller pay the Shipping Freight to the shipping company via T/T wire transfer directly to the shipping company (Seller 50% / Buyer 50%) for transporting of the product to buyer's final discharge port the fee would later be refunded/deducted when the buyer is paying for the payment (1st shipment contract amount).
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non-Transferable Documentary Letter of Credit to the Seller's Bank.
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the Shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.



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TRANSACTION TTO PROCEDURE

1. Buyer issues official ICPO
2. Seller issues MOU
3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents:
 - a) Certificate of Origin
 - b) Product Passport (Quantity and Quality Dip Test Analysis Report)
 - c) Bill of Lading
 - d) Vessel Questionnaire 88
 - e) Cargo Manifest
 - f) E.T.A (Estimated Time of Arrival) of Vessel
 - g) Vessel (N.O.R) Notice of Readiness
 - h) Invoice for 3% PAYMENT.
5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 3% of the master invoice value to the seller fiduciary account via MT103 T/T wire Transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to buyer's name.
6. Upon Seller receipt of the payment of 3%, Seller shall Transfer Product Title to Buyer's Company name, reissues all other outstanding documents to the buyer's name and send via swift from seller's bank to buyers bank full proof of product.
7. Buyer contacts the shipping company to re-direct the route of the vessel Tanker to buyer's destination port. Upon arrival of the vessel at buyer's discharge port, Seller issues an Authorization for the buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
8. Upon the successful Inspection, buyer makes payment for the product via TT Wire or MT103 to the seller and takes over the vessel tanker.
9. Seller and Buyer Signs Contract for 12 months' shipment.
10. Buyer issues their Bank Guarantee SBLC MT760/DLC MT700 to seller's Bank to guarantee the monthly shipments, Seller issues 2% Performance Bond within 3 days for the monthly contract shipments.
11. Monthly shipment commences to the buyer's discharge port as stipulated in the contract.



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DIP & PAY TRANSACTION PROCEDURES FOB:

1. Buyer issues ICPO and Company Registration Certificate or any I.D with TSA for Seller's verification.
2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
3. Seller verify buyer TSA and proceed to pay the Buyer's tank company for 3 days for the Injection Process. Buyer pays 3 day and only after his Tank Farm Company has received the payment from Seller Company. Seller issues NCNDA/IMFPA to the intermediary to sign.
4. Seller provides Buyer with FULL POP Documents:
 - A. Fresh SGS Report less than 48 hours
 - B. Dip Test Authorization-Unconditional
 - C. Injection Report
 - D. Tank Storage Receipt with GPS Coordinates
 - E. Tank Farm Bar-code Information
 - F. Letter of Commitment to Supply.
 - G. Registration Certificate & Export License Copy
 - H. Authority to Sell & Collect (ATSC)
 - I. Endorsed Injection Schedule by the buyer & buyer Tank Farm
 - J. ATV – For Physical Verification.
 - K. Irrevocable Commitment to Supply for Spot and 12 months Contract.
 - L. Injection Schedule signed by Buyer & Buyer's tank farm.
5. Buyer conducts Dip-Test in Seller's tank, via SGS on Buyer's expense, Seller injects the fuel to Buyer's tank and Buyer makes payment based on Q&Q by MT103 wire transfer / TT according to the final Commercial Invoice.
6. Seller transfers the title of ownership as per Buyer's instruction. Buyer lifts the product.
7. Seller pays all intermediaries involved in the transaction and subsequently monthly contract shipment continues as per terms and conditions of the sales and purchase agreement contract between Buyer and seller



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FOB TTV TRANSACTION PROCEDURE

1. Buyer issues official ICPO addressed to the refinery or representative
2. Seller issues Commercial Invoice (CI) buyer signs and returns the signed invoice to the seller.
3. Seller issues to the buyer the partial proof of product documents;

ATSC Authority to sell and collect

DTA - Dip Test Authorization

PRODUCT PASSPORT- Product analysis report from a renowned inspection company

STATEMENT OF PRODUCT AVAILABILITY

COMMITMENT LETTER TO SUPPLY

ATV - Authority to verify the existence of product via email or phone call.

4. Buyer extends seller's tank (minimum 2 days) and receives full GPS coordinates of the tanks, Hub Numbers, terminal access permit and dip test is conducted immediately with buyer's team to obtain fresh SGS report

5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank value of the product

6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total product injected into the tanks through the means of MTI03 - TT or USDT. Best regard

7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction



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TRANSACTION PROCEDURES FOR CIF DELIVERY (Allocation Procurement)

1. Buyer issues ICPO alongside with letter of acceptance of seller's terms to seller upon receipt and signatory of full corporate offer.

2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment, Buyer reviews draft agreement and then returns to seller sign in word format and PDF format, Seller acknowledged and submit the contract to the Ministry of Energy for legalization on seller expense

3. The seller issues the buyer firstly the following documents

- * Statement of availability of product issued directly from the ministry of energy.

- * Refinery's Guarantee letter to supply endorsed by a notary.

and once the issued documents has been acknowledged by the End-buyer then the seller issues \$115,000 USD payment invoice for the product allocation procurement certificate that approves the buyer as a standing owner of the commodity. Upon executed by the buyer via TT and confirmation of the payment, the seller Issue the following PPOP documents.

- (A) Seller Irrevocable Commitment to Supply

- (B) Product Passport

- (C) Certificate of origin

- (D) Commercial invoice for the first value shipment

4. Upon the confirmation of the listed partial PPOP, Buyer bank issues irrevocable (DLC/MT700) according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, the buyer must not fail.

5. Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

- a) Copy of license to export, issued by the department of the Ministry of Energy.

- b) Copy of Approval to Export, issued by the Ministry of Justice.

- c) Copy of statement of availability of the product.

- d) Copy of the refinery commitment to produce the product.

- e) Copy of Transnet contract to transport the product to the loading port. f) Copy of the port storage agreement.

- g) Copy of the charter party agreement to transport the product to discharge port.

- h) Copy of Vessel Questionnaire 88.

- i) Copy of Bill of Lading.

- j) SGS Report at loading port.

- k) Dip test Authorization (DTA) & ATB

- l) NOR /ETA

- m) Certificate of Ownership Transfer

- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy



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6.Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer' discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

7.Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the total cost of Product within 24hours after in inspection.

TRANSACTION PROCEDURES FOB ROTTERDAM/ HOUSTON (Tank To Vessel)

1. The Buyer sends ICPO
2. The Seller Issues Commercial invoice (CI) for the Buyer's endorsement.
3. The Buyer signs and returns the CI to the Seller
4. The Seller issues the product ATV, to Buyer
5. The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register at the Tank Farm Terminal prior to the inspection (This process involves the acquisition the Access Code Certificate).
6. issue UDTA, PRODUCT PASSPORT, ATSC, INJECTION REPORT, SGS Report (not less than 48 hours)
7. Upon the Successful Dip Test Inspection in the Seller's Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel or Tanks.
8. The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller
9. The Seller transfers the product title with the complete POP Documents to the Buyer and pays the commission to Seller and Buyer Sides Intermediaries as per Master Fee Agreement
10. The Seller issues an annual (12 months) delivery contract for review.

